

Gentlemen:

Prof. Crawford misinforms you when he states the "best" perillite sent McKenzie and tested by him came from Heber Holt's claims. These men who gathered the Holt samples came here to see us and were sidetracked by Holt and Ivor Clove and hence did not get on the most favorable ground. The Holt ground is high on a mountain, hard to get at and conflicts with our claims. Our ground is close to the road, easy to get at and no overburden. Our material does not have marbles. Holts has them. Suggest you discontinue negotiations through your Mr. Mayhew and concentrate through your Mr. Baker. Mayhew will only gum matters up, we assure you. If you want Holts ground it can be had on a better basis if you call Mayhew off and continue contacts through your Mr. Baker. However, process is more important than property. Impossible for you to corral all puffable material. There are billions of tons of it locally alone, and much of it closer to the railroad and easier to get at than Holts. His is 19.5 miles from nearest railroad and 2 miles from nearest dirt

road. Holt and Prof. Crawford are old buddies
and relatives and Crawford will try to favor
Holt although he knows there is
better ground. We have letters where
he advises Holt to sell his ground to
the first sucker he could find.



THIS SIDE OF CARD IS FOR ADDRESS

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